

10:03:11 From Laure Bottinelli : Hi everyone !
10:03:20 From Kagonya Awori : Hey!
10:03:34 From Kennedy Mutisya : Hello everyone
10:03:44 From Brian Dolan : hello!
10:04:06 From Davis Tayo : Hello!
10:05:06 From Brian Dolan : This is me:
<https://www.linkedin.com/in/buddha314/> and I'm b@verdant.ai
10:05:17 From Maxime SERVETTAZ : Hey my name is Maxime Servettaz, I am
managing Untapped Water Limited operations in Kenya maxime@untapped-inc.com
10:05:39 From Tom Kohn : Hi. Iâ€™m Tom Kohn. Iâ€™m an entrepreneur in
Wash, DC. I also teach entrepreneurship at American Univ in DC.
10:05:48 From Athman Ali : Umi and Athman from Rwanda. Startup in
Rwanda and Indonesia. Early stage.
10:06:14 From Tom Kohn : Sometimes I invest in startups. I also teach
social entrepreneurship, along with for profit entree. Glad to be here and
observe.
10:06:27 From Mark de Blois : Hi I am Mark de Blois, CEO of Upande
10:07:28 From Vivian : Hi everyone my name is Vivian Muciri a certified
coach, youth mentor and trainer based in Kenya. email:
Vivian.muciri@outlook.com
10:07:42 From Andrew Gakiria : Andrew Gakiria, Microsoft education
partner.entrepreneurship coach, mentor, trainer at University of Nairobi
gakiria2@gmail.com
10:08:16 From DFCF (Jay Dunn) : Jay Dunn, impact investor and venture
philanthropist, based in Washington DC
10:08:56 From Kagonya Awori : Hey all! I am Dr. Kagonya Awori (PhD), a
computer engineer from Nairobi, Kenya. I recently heard about Nest and I am
looking forward to pitching soon! We are a health tech start-up focus don
using intelligent technologies to solve challenges in healthcare. Reach me on
hellp@acacianeuron.ai
10:09:03 From Kennedy Mutisya : Kennedy Mutisya, Software Engineer.
Kennedy@untapped-inc.com
10:09:46 From Kagonya Awori : Hey all! I am Dr. Kagonya Awori (PhD), a
computer engineer from Nairobi, Kenya. I recently heard about Nest and I am
looking forward to pitching soon! We are a health tech start-up focused on
using intelligent technologies to solve challenges in healthcare. Reach us on
hello@acacianeuron.ai
10:14:59 From jeri stein : hi Jason, very interesting. what does this
work is there is no one in your direct network that has used your platform ?
10:15:35 From Sean Durkin : interesting mobility origin story
10:16:56 From Maxime SERVETTAZ : Any questions for Jason folks?
10:16:56 From jeri stein : also, what markets are you focusing on?
which cities ?
10:17:55 From Sean Durkin : architecture? distributed?
10:17:58 From Diane Ha : Jason E/UTU can you talk about some of the use
cases for this trust infrastructure, as well as current pilots running?
10:18:09 From Sean Durkin : mobility always first entry point?
10:20:44 From Richard Stanford : Laura - Insect farmer in East Africa
10:21:11 From Richard Stanford : Check out www.thebugpicture.com
10:21:44 From Sean Durkin : sharing with other constituents? data white
room in context and â€™protectedâ€™ but then withdrawn after transaction?
10:22:48 From Sean Durkin : is your api available today? May we test
it? (trust key factor in our business)
10:23:57 From Athman Ali : What value add does this provide over plain
old whatsapp-ing?
10:25:56 From jeri stein : how many people do you need on a platform
for this to be effective ?

10:28:59 From Sean Durkin : yes. white paper
10:29:03 From Diane Ha : is UTU running covid related projects for contact tracing?
10:29:09 From Michael Gray : What is the mobility business? Actual current partners? Also, does it only work if you have a certain volume of people and between platforms? From my experince getting players with data like Safaricom and a Bank to both onboard would be challenging. How do you plan to overcome that and incentivize multiple partners to connect their people and data?
10:31:51 From Sean Durkin : halpy to continue evaluating. as customer or investment.
10:32:28 From Sean Durkin : interesting nuggets throughout. mobility, investors, at it a while, trans is hard!
10:32:41 From Sean Durkin : franchise is a model weâ€™ve attempted too.
10:34:08 From Maxime SERVETTAZ : This is Benson from Ridesafe Africa
10:34:53 From Maxime SERVETTAZ : <https://www.ridesafeafrica.com/>
10:35:54 From Maxime SERVETTAZ : I am a motobike driver in Nairobi, I know what he is refering to
10:36:08 From Brian Dolan : are you all getting bad screen lag?
10:38:02 From Kagonya Awori : @Brian , yap!
10:38:36 From Jason Eisen : Hi all, thanks for your questions! Please feel free to email me at Jason@utu.io
10:40:09 From Jason Eisen : Yes we are working on contact tracing using some of the privacy mechanisms weâ€™re developing:
<https://docs.google.com/document/d/1awBY2r0T11LWba8C-Uf1bNguSTT1-ZHw3NdTTTj-JUs/edit?usp=sharing>
10:41:16 From Kagonya Awori : @RideSafe, what makes you different from Safe Boda? What is your unique advantage?
10:41:21 From Sean Durkin : is this current application deployed on your blockchain?
10:41:26 From Bastian Blankenburg : @Diane Ha: we have 2 approaches, a privacy-preserving contact tracing one, which is not based on UTUâ€™s graph because itâ€™s keeping everybody anonymous:
<https://docs.google.com/document/u/0/d/1awBY2r0T11LWba8C-Uf1bNguSTT1-ZHw3NdTTTj-JUs/mobilebasic#>
10:41:29 From Maxime SERVETTAZ : The ask: 25-50k in convertible note on a 1m\$ valuation
10:42:02 From Bastian Blankenburg : And 2. the one supporting Ushahidi that Jason briefly mentioned which does build on UTUâ€™s core recommendation engine.
10:42:02 From Maxime SERVETTAZ : The ask: 25-50k in convertible note on a 1m\$ valuation
10:42:30 From Brian Dolan : I love what you are trying to do, but I don't understand why this should be blockchain, and I question the economics
10:42:31 From Jason Eisen : @Sean Durkin, blockchain not yet deployed
10:42:37 From Sean Durkin : who subscribes? hospital, driver, rider? all? would network provider be the Operator or
10:42:39 From Kagonya Awori : Are a â€˜Safe Bodaâ€™ or are you a â€˜Rescueâ€™?
10:43:04 From Maxime SERVETTAZ : A recue for safe bodas ?
10:43:34 From Sean Durkin : is subscription service a common model for health coverage / emergency services?
10:43:37 From Maxime SERVETTAZ : <https://safeboda.com/ng/>
10:43:48 From Maxime SERVETTAZ : <https://rescue.co/>
10:44:10 From Maxime SERVETTAZ : Recrue does the samewith AMbumlanbce wiht a annual subscription of 20\$ per year

10:44:58 From Maxime SERVETTAZ : Flying doctors does the same for helicopter rescue for about 100\$/year

10:45:31 From Maxime SERVETTAZ : SACCO

10:45:52 From Maxime SERVETTAZ : Group saving communities, very strong for boda boda

10:46:22 From Kagonya Awori : @Maxime thanks. Got it.

10:47:53 From Brian Dolan : The notion of rewarding the driver for good behavior is the inverse incentive to report the incident. doesn't that nullify the value of the app?

10:48:16 From Athman Ali : RideSafe: Interesting business model. Two questions: why blockchain? What percentage of boda boda riders have smart phones capable of running your app?

10:48:51 From Sean Durkin : that's up now? that provider database live

10:50:52 From Sean Durkin : I hear you Brian. maybe incentive is on ambulance side.

10:51:11 From Sean Durkin : like private networks on Nyc or La

10:51:35 From Sean Durkin : racing for the pickup and dumping at curb of hospital.

10:51:51 From Michael Gray : To Brian's thought, maybe you can clarify if insurance cover goes up if they report an accident like is possible in the US?

10:54:07 From Brian Dolan : I would like to see you go back to the original proposition of getting emergency response, but rethink the blockchain and incentive aspects. I think there are other paths to that goal

10:55:06 From Maxime SERVETTAZ : 25-50k in convertible notes with a cap of 1m\$

10:55:16 From Maxime SERVETTAZ : 100 000\$ raised with Aeternity ventures last year

10:56:44 From Sean Durkin : I'd like to hear more

10:56:47 From Athman Ali : RideSafe: 1000 Alternatives keen to put in \$5k to \$10k as well, subject to how discussions pan out. www.alternatives.world

10:58:54 From Maxime SERVETTAZ : <https://www.me-solshare.com/>

11:05:04 From Benson Ridesafe : Thank you all for your feedback we are humbled let talk on whatsapp +254715115942

11:05:30 From Benson Ridesafe : email benson@ridesafeafrica.com

11:06:50 From Maxime SERVETTAZ : 7,25m\$ valuation cap

11:07:11 From Agnes Makena : How much is the trading fees Sebastian charging per kilowatt?

11:07:22 From Athman Ali : Question 1: Risk on changes in regulatory environment. In Kenya, initiatives like this suffered a blow when the government suddenly change the rules of the game and disallowed buying and selling of electricity by private players. To protect its own over-supply. What is the risk of this happening in your target markets?

11:07:49 From Athman Ali : Question 2: A little bit more about your team's qualifications to run this?

11:08:14 From Mary Mbugua : @Athman... my concern too

11:12:41 From Brian Dolan : was wondering the same thing: sell to the grid so you can give away the device

11:13:54 From Sean Durkin : sounds like massive amount of micro transactions

11:15:04 From Sean Durkin : how long would a dollar buy or electricity? does this new customer have this dollar?

11:15:27 From Richard Stanford : Cross Boundary Energy Access

11:15:33 From Sean Durkin : a sensitive question - is there theft from the grid today? could you anticipate theft (panels) or piracy (electricity)

11:15:44 From Sean Durkin : is grid required ?
11:17:48 From Agnes Makena : That's a great question @Sean! This is a huge challenge area for electricity providers especially in low income areas in developing countries.
11:20:04 From Mary Mbugua : Jim, Good, what would be an anticipatory different business model should there be a regulatory cap.
11:20:44 From Maxime SERVETTAZ : Is it possible to UNIVERSALLY PAYGO any solar asset to push solar home systems into everyone and scale the possible platform effect?
11:21:29 From Sean Durkin : neighborhood watch scenario
11:21:43 From Sean Durkin : understood. and very nice to hear
11:23:43 From Athman Ali : Just a suggestion: Maybe also think of a bottom of the pyramid strategy for this? Get the rich to subsidize this for the poor? The rich have disposable income they can invest in "trading electricity"; the poor get electricity in their homes. A dollar is a lot for someone poor in Bangladesh, spent a lot of time in Dhaka during my undergrad in India; tough environ!
11:24:21 From Richard Stanford : Were doing it in Africa - Humphrey Wireko - <https://www.crossboundary.com/energy-access>
11:24:55 From Athman Ali : How's the experience so far @Richard Stanford?
11:25:29 From Brian Dolan : woo hoo!
11:25:35 From Sean Durkin : right on!!
11:25:41 From Maxime SERVETTAZ : CLAP CLAP
11:26:14 From Sean Durkin : nice leadership by example Jim
11:27:46 From DFCF (Jay Dunn) : Jim, you know this is of interest for us (existing smart meter and microgrid investments), so we will look at it with you.
11:30:28 From Athman Ali : Great session! :)
11:30:32 From Andrew Gwadiwa : Thank you all!
11:30:35 From Maxime SERVETTAZ : Join us next week on Thursday 7th of May at 10am Pacific time, 6pm London time, 8pm Nairobi time
Entrepreneurs, to participate send via Whatsapp +254 1 10 006 583 a short video presenting yourself and your start-up.
Thanks for joining today
11:30:43 From Kagonya Awori : This was great!
11:30:50 From Jason Eisen : Thanks everyone!
11:30:53 From Mahmud Reza : Great session!
11:31:03 From Mary Mbugua : Great
11:31:03 From Mahmud Reza : Thanks everyone!
11:31:11 From Anne Kimemia : awesome ðŸ'ðŸ'
11:31:12 From Benson Ridesafe : thank you all
11:31:13 From Jason Eisen : please feel free to reach out on linkedin as well: <https://www.linkedin.com/in/jason-eisen-b8b60a6/>
11:31:17 From Kagonya Awori : Do you accept seed stage start-ups?
11:31:18 From Mashiat Fariha Alam : Thank you!
11:31:20 From Sebastian (SOLshare) : Sebastian.groh@me-solshare.com
11:31:50 From Vivian : thank you
11:31:55 From Nicolas Lorne : Merci Jim - well done !
11:32:18 From Macharia Ngatia : Thank you all.
11:32:21 From Maxime SERVETTAZ : to participate send via Whatsapp +254 1 10 006 583 a short video presenting yourself and your start-up.
11:32:27 From Kevin Mwanza : this is great jim.Can we have this done twice a week.Feel we need more presentations
11:32:43 From Davis Tayo : great session
11:33:57 From Quentin Awori : Great session. Really insightful
11:34:52 From Maxime SERVETTAZ : Kevin where are you from?

11:35:20 From kevin mwanza : kenya
11:35:55 From Mary Mbugua : Sounds interesting
11:36:18 From Mary Mbugua : country specific NESTS